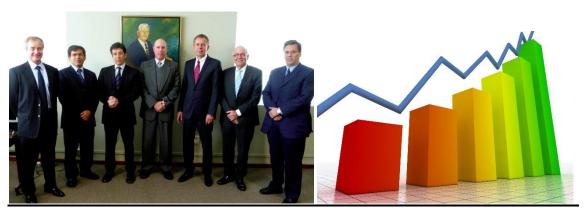


TOP EXECUTIVES IN MEXICO



Total file size: 222,175 records

Cost per'000: a) Single use: U\$\$120.00 b) Annual use: U\$\$150.00

Background

The MSLA List of Top Executives in Mexico (MSLA LTE) 2018 provides updated information from business executives and companies with activities classified in all sectors of the North America Industry Classification System (NAICS Mexico).

This list shows the main managers of top and middle companies and the source come from The Mexican Chamber of Commerce and its associates.

File Breakdown

Postal records	222,175
Postal + Telemarketing	210,111



By geo/employees range

STATE	UP TO 10	FROM 11 TO 50	FROM 51 TO 100	FROM 101 TO 500	MORE THAN 500	ND	TOTAL
AGUASCALIENTES	522	586	264	408	166	126	2,072
BAJA CALIFORNIA	1,895	2,439	993	1,549	658	568	8,102
BAJA CALIFORNIA SUR	282	273	87	117	58	40	857
CAMPECHE	170	435	242	343	131	106	1,427
CHIAPAS	791	789	139	120	70	74	1,983
CHIHUAHUA	1,913	2,231	727	1,360	687	616	7,534
COAHUILA	1,819	2,024	830	1,168	498	359	6,698
COLIMA	145	242	105	111	44	60	707
DISTRITO FEDERAL	17,056	28,841	8,222	10,790	4,786	6,118	75,813
DURANGO	914	915	255	427	145	92	2,748
ESTADO DE MEXICO	4,043	7,406	3,092	4,623	1,236	1,428	21,828
GUANAJUATO	1,339	1,777	796	1,147	387	381	5,827
GUERRERO	325	331	94	127	44	83	1,004
HIDALGO	338	627	330	518	169	118	2,100
JALISCO	3,289	5,342	2,222	2,829	815	1,014	15,511
MICHOACAN	567	621	264	331	85	103	1,971
MORELOS	368	475	127	354	154	118	1,596
NAYARIT	120	160	52	69	34	29	464
NUEVO LEON	3,353	6,511	2,794	3,936	1,527	1,590	19,711
OAXACA	390	373	82	124	34	48	1,051
PUEBLA	1,445	2,162	751	1,055	406	443	6,262
QUERETARO	860	1,235	569	954	286	277	4,181
QUINTANA ROO	435	504	222	354	179	121	1,815
SAN LUIS POTOSI	2,061	1,915	493	678	181	231	5,559
SINALOA	743	1,215	445	644	175	207	3,429
SONORA	994	1,316	572	671	362	287	4,202
TABASCO	220	528	235	188	74	112	1,357
TAMAULIPAS	2,447	2,377	625	883	430	390	7,152
TLAXCALA	137	137	69	202	54	44	643
VERACRUZ	1,055	1,518	521	841	245	334	4,514
YUCATAN	437	862	350	509	216	177	2,551
ZACATECAS	560	459	147	220	40	80	1,506
TOTAL	51,033	76,626	26,716	37,650	14,376	15,774	222,175

By job title

JOB TITLE	QUANTITY
ACCOUNT EXECUTIVE	164
ACCOUNTANT	18,530
ACCOUNTING CHIEF	1
ACCOUNTING DIRECTOR	75
ACCOUNTING SUPERVISOR	91
ACCOUNTS MANAGER	116
ADMINISTRATIVE ASSISTANT	839
ADMINISTRATIVE MANAGER	1
ADMINISTRATIVE VICE PRESIDENT	12



ADMINISTRATOR	1,600
ADVERTISING MANAGER	9
ASSISTANT	973
ASSISTANT ACCOUNTANT	315
ASSISTANT ADMINISTRATIVE DIRECTOR	17
ASSISTANT BRANCH MANAGER	3
ASSISTANT DIRECTOR	441
ASSISTANT DIVISIONAL DIRECTOR	6
ASSISTANT FINANCE DIRECTOR	55
ASSISTANT FINANCE MANAGER	97
ASSISTANT GENERAL MANAGER	71
ASSISTANT LEGAL DIRECTOR	15
ASSISTANT MANAGER	147
ASSISTANT MANAGER ADMIN. & FINANCE	4
ASSISTANT MANAGER ADMINISTRATION	34
ASSISTANT MANAGER OPERATIONS	9
ASSISTANT MANAGER SALES	14
ASSISTANT SECRETARY	14
Assistant Secretary of the Board of Directors	1
ASSISTANT TREASURER	26
ASSISTANT VICE PRESIDENT	3
Associated Companies Business Unit Director	1
ATTORNEY	48
Audit Director	1
AUDITOR	117
AUTHORISED SIGNING OFFICER	382
BOARD MEMBER	1,563
BOARD OF DIRECTORS SECRETARY	2
BRANCH MANAGER	139
Branch Mgr	1
Bus Dir	1
CEO	124,571
CFO	2
CFO & Chief Admin Officer	1
CFO & Dir-Fin	1
Chairman	5
Chairman & CEO	1
Chairman & Chief Executive	3
Chairman of the Board	16
Chairman of the Board (2011)	1
Chairman of the Board Chief Executive Officer	6
Chairman of the Board Executive President	3
Chairman of the Board President	1



ChairmanChief Executive OfficerChairman of Seminis Inc a	1
CHARGE D'AFFAIRES	119
CHIEF	58
CHIEF ACCOUNTANT	189
Chief Accounting Officer	3
Chief Administrative and Controlling Officer (2015)	1
Chief Administrative and Financial Officer	1
Chief Administrative Control and Systems Officer	1
Chief Administrative Officer	4
Chief Compliance Officer Deputy Controller	1
Chief Creative Officer	2
CHIEF CREDIT AND COLLECTION	271
Chief Executive	2
Chief Executive & Secretary	1
CHIEF EXECUTIVE OFFICER	63
Chief Executive Officer - Elamex	1
Chief Executive Officer - Emocion Deportiva	1
Chief Executive Officer Chairman of the Board	5
Chief Executive Officer Director	7
Chief Executive Officer of Almacenadora Accel SA Director	1
Chief Executive Officer of Aseguradora Interacciones SA de CV	1
Chief Executive Officer of Banco Interacciones SA Director	1
Chief Executive Officer of CIE Entretenimiento	1
Chief Executive Officer of CIE Las Americas Director	1
Chief Executive Officer of Distribudora e Importadora Alsea (DIA) Unit	1
Chief Executive Officer of Fernandez Editores SA de CV (FESA)	1
Chief Executive Officer of Ferrocarril Mexicano SA de CV and Ferrosur SA de CV	1
Chief Executive Officer of Interacciones Casa de Bolsa	1
Chief Executive Officer of Interacciones Operadora de Fondos	1
Chief Executive Officer of Intermodal Mexico SA de CV	1
Chief Executive Officer of Ixe Automotriz SA de CV	1
Chief Executive Officer of Ixe Banco SA	1
Chief Executive Officer of Ixe Casa de Bolsa SA de CV	1
Chief Executive Officer of Ixe Soluciones SA de CV & Fincasa Hipotecaria SA de CV	1
Chief Executive Officer of Ixe Tarjetas SA de CV	1
Chief Executive Officer of Operadora GBM	1
Chief Executive Officer of Sofom GBM	1
Chief Executive Officer of Starbucks Coffee Mexico Unit Director	1
Chief Executive Officer, Director (2011)	1
Chief Financial and Administrative Officer	12
Chief Financial and Planning Officer Director	1
Chief Financial Officer	9



Chief Financial Officer & Secretary	1
Chief Financial Officer and Chief Administrative Officer	1
Chief Financial Officer Chief Administrative Officer	1
Chief Financial Officer Director	1
Chief Financial Officer Director of Investor Relations	1
Chief Financial Officer Non-Member Secretary of the Board	1
Chief Human Resource Officer	1
CHIEF HUMAN RESOURCES	173
Chief Information Technology Officer	1
Chief Investment and Risk Officer	1
Chief Legal Officer, Sec & HR Officer	1
Chief Officer of Public Affairs and Communication	1
Chief Operating and Logistics Officer for Tlalnepantla and Tultitlan Units	1
Chief Operating Officer	5
Chief Operating Officer - Marti Outlet	1
Chief Operating Officer Director	1
Chief Operating Officer of CIE Comercial	1
Chief Operating Services and Systems Officer	1
Chief Risk Officer	2
CHIEF SALES	101
Chief Technology Officer	1
Chm	3
Co-Chief Executive Officer of GBM Internacional	1
Commercial Director of Cement	1
Commercial Director of New Business Lines	1
Commercial Director of the Consumer Products Division Director	1
COMMERCIAL MANAGER	159
COMMISSIONER	3,360
CONSTRUCTION MANAGER	251
CONSULTANT	210
CONTROLLER	3,852
CONTROLLER & GENERAL MANAGER	2
COO	1
CO-ORDINATOR	713
Corporate Chief Financial Officer	1
Corporate Controller	2
Corporate Controller Investor Relations Contact Officer	1
Corporate Development Officer Head of Investor Relations	1
Corporate Director of Audit	1
Corporate Director of Finance and Accounting Director	1
Corporate Director of Human Resources	2
Corporate Director of Internal Audit	1
Corporate Director of Legal Affairs	1



Corporate Director of Legal Affairs Assistant Secretary Director	1
Corporate Director of Legal Affairs Secretary Director	1
Corporate Director of Planning and Promotion Chief Executive Officer of OCESA	1
Comercial	
Corporate Director of Process and Technology	1
Corporate Director of Safety	1
Corporate Director of Supply Chain	1
Corporate Director of Treasury	1
Corporate General Director Director	1
Corporate Legal Director	1
Corporate Treasurer	1
CORPORATE VICE PRESIDENT & SECRETARY	1
COUNCIL MEMBER	803
COUNCIL MEMBER FINANCE	1
COUNCIL PRESIDENT	18
CREDIT MANAGER	838
CUSTOMER SERVICE MANAGER	36
DATA PROCESSING MANAGER	47
DEAN	9
DEPARTMENT MANAGER	38
DEPUTY ADMINISTRATOR	1
Deputy Chief Executive Officer	1
Deputy Director of Finance	1
Deputy Director of Financial Control	1
Deputy Director of Financial Planning	1
Deputy Director of Investor Relations	1
Deputy Dir-Info Svcs	1
Deputy Dir-Labor Rels	1
Deputy Dir-Mktg, Personal, Feminine Care & New Products	1
Deputy Dir-Sls & Wholesale Consumer Products	1
DEPUTY GOVERNOR	5
DESIGN MANAGER	36
Dir	2
Dir Gen	6
Dir-Civil Engrg	1
Dir-Comml & Logistics	1
Dir-Corp Svcs	1
Dir-Creative	3
DIRECTOR	3,875
DIRECTOR & CONTROLLER	2
Director (2005)	4
Director (2013)	1
DIRECTOR ADMINISTRATION	1,554



DIRECTOR ADMINISTRATION & FINANCE	963
DIRECTOR ADMINISTRATION & OPERATIONS	1
DIRECTOR AND GENERAL MANAGER	1
Director Chief Executive Officer of CIE International	1
DIRECTOR CONSTRUCTION	102
DIRECTOR DATA PROCESSING	17
Director Deputy Chief Financial and Administrative Officer	1
Director Director of Sales of CIE Comercial	1
DIRECTOR FINANCE & CONTROLLER	7
Director General Director of Real Estate Development Division	1
Director in Investment Entities	1
DIRECTOR INDUSTRIAL RELATIONS	16
Director of Advertising	1
Director of Analysis	1
Director of Analysis of the General Management	1
Director of Apazapan Plant	1
Director of Audit	1
Director of Automotive and Pattern Divisions	1
Director of Awards and Financial Planning (2015)	1
Director of Bank Financing	1
Director of Benefits	1
Director of Bioselect Unit	1
Director of Brand Development	1
Director of Budget and Audit	1
Director of Burger King Colombia	1
Director of Burger King Mexico	1
Director of Casual Dining Unit	1
Director of Casual Dining Unit Director	1
Director of Cedis Occidente	1
Director of Cerritos Plant	1
Director of Club Franchises	1
Director of Club Operations	1
Director of CMR Foundation	1
Director of Commercial Clubs	1
Director of Communications and Systems	1
Director of Concepts	1
Director of Concrete Division	1
Director of Construction	1
Director of Construction Management	1
Director of Conversion and Growth	1
Director of Corporate Controller	1
Director of Corporate Finance	1
Director of Corporate Insurance Division	1



Director of Credit and Payment Collections	1
Director of Customer Service	1
Director of Distribution Center	1
Director of Domino's Pizza and P.F. Chang's Colombia	1
Director of Domino's Pizza Mexico Unit	1
Director of Expansion and Construction	
Director of Finance	1
Director of Financial Promotion	1
Director of FOVISSSTE Housing Division	1
Director of Hospital Management	1
Director of Housing Vertical and SOP's	1
Director of Human Resources	9
Director of Ice Nestle	1
Director of INFONAVIT Housing Division	1
Director of Information Technology	1
Director of Institutional Liaison	1
Director of Internal Audit	5
Director of International Banking	1
Director of International Sales	1
Director of Investment Banking and Corporate Finance	1
Director of Investment Companies Operations	1
Director of Investments and Variable Interest Investment Entities	1
Director of Investor Relations	3
Director of Investor Relations Deputy Director of Financial Planning	1
Director of INVEX Inc	1
Director of Legal Affairs	3
Director of Legal Affairs and Normative Control	1
Director of Legal Affairs Trustee and Non-Member Secretary of the Board	1
Director of Legal Affairs, Non-Member Assistant Secretary of the Board (2007)	1
Director of Legal Division Secretary Director	1
Director of Logistics	2
Director of Logistics and Distribution	1
Director of Logistics and Purchase	1
Director of Mac Ma Stores	1
Director of Manufacture	1
Director of Market Intelligence	1
Director of Marketing	3
Director of Marketing of Stores	1
Director of Massive Insurance	1
Director of Mexican Products Innovation Director	1
Director of Money Market	1
Director of Money Market and Derivatives	1
Director of Mortgage Promotion	1



Director of Nutrisa	1
	1
Director of Operation Managers Coordination Director	
Director of Operations of Stores	1
Director of Organizational Development Director	1
Director of Payment to Suppliers	1
Director of Personal Insurance Division	1
Director of Planning	3
Director of Plant	1
Director of Private Banking	1
Director of Private Banking and National Promotion	1
Director of Product Development	1
Director of Production	1
Director of Projects and Logistics	1
Director of Promotion	1
Director of Promotions	1
Director of Public and Specialized Sector	1
Director of Public Relations	1
Director of Purchase	1
Director of Purchase and Institutional Maintenance Director	1
Director of Quality	1
Director of Real Estate Promotion Director	1
Director of Restaurant Operations	1
Director of Sale Point	1
Director of Sales	5
Director of Sales for the Construction Sector	1
Director of Sales for the Industrial Sector	1
Director of Sales for the Telemarketing Sector	1
Director of Sales of Consumer Products Division	1
Director of Sales of Industrial Products Division	1
Director of Sales of North West Region	1
Director of Sports Clubs	1
Director of Supply Chain	1
Director of Surgery Director	1
Director of Systems	1
Director of Systems and Telecommunications	1
Director of Tepetzingo Plant	1
Director of the Concrete Division	1
Director of the Livestock Division Director	1
Director of the Retail Division Director	1
Director of Transactional Banking	1
Director of Treasury and Income	1
Director of Vehicle Insurance Division	1
DIRECTOR OPERATIONS	1,425



DIRECTOR PLANT	140
DIRECTOR PUBLIC RELATIONS	23
DIRECTOR PURCHASING	167
DIRECTOR SALES & MARKETING	24
DIRECTORMANAGER OPERATIONS	2
Dir-Fin	1
Dir-Fiscal Affairs	1
Dir-HR	1
Dir-Innovation-Products, Tech, Dev & Quality	1
Dir-IR	1
Dir-IT	1
Dir-Labor Rels & Org Dev	1
Dir-Legal	1
Dir-Logistics	1
Dir-Logistics & Customer Svc	1
Dir-Logistics & Supply	1
Dir-Media	1
Dir-Mfg	1
Dir-Mktg	2
Dir-Mktg-Infant Products	1
Dir-Ops	3
Dir-Performance Bus Dir	1
Dir-Performance Strategic Ops	1
Dir-Performnce Strategic Ops	1
Dir-Production	1
Dir-Sls	1
Dir-Sls & Distr	1
Dir-Sls Consumer Products	1
Dir-Strategic Plng Ops	1
Dir-Strategic Svcs	1
Dir-Sustainability, Regulatory Sys & Patents	1
Dir-Tech	1
Dir-Transportation	1
DISTRICT MANAGER	3
DIVISION MANAGER	127
DIVISIONAL ACCOUNTANT MANAGER	1
DIVISIONAL DIRECTOR	73
DIVISIONAL PRESIDENT	1
DIVISIONAL SALES MANAGER	17
DIVISIONAL SECRETARY	6
DIVISIONAL VICE PRESIDENT	2
EDITOR	5
ENGINEERING DIRECTOR	74



ENGINEERING MANAGER	204
Exec VP	1
Executive Chairman	1
Executive Director	3
Executive Officer	1
Executive President	1
Executive President Chief Executive Officer Chairman of the Board	1
Executive President of Ferrosur SA de CV Ferrocarril Mexicano SA de CV GFM	1
and ITM Director	
Executive Vice President Director	1
EXPORT DIRECTOR	7
EXPORT MANAGER	55
External Advisor	1
Fin Dir	1
FINANCE CONTROLLER	24
FINANCE DIRECTOR	2,032
FINANCE MANAGER	1,593
FINANCE MANAGERMANAGER ADMINISTRATION	3
FINANCE MANAGERMANAGER OPERATIONS	1
FINANCE MANAGERMANAGER PERSONNEL	7
FINANCE MANAGERMANAGER PURCHASING	2
FINANCE SUPERVISOR	15
FINANCE VICE PRESIDENT	61
FIRST SECRETARY	1
FIRST VICE PRESIDENT	12
Fiscal Director	1
Food Service Director	1
Gen Counsel	1
Gen Dir	2
Gen Mgr	44
Gen Mgr & Dir-Sls	1
GENERAL ADMINISTRATOR	191
General Counsel	1
General Director of Chemicals Division Director	1
General Director of CIE Comercial Director	1
General Director of Collado Industries SA de CV	1
General Director of Consumer Products Division	1
General Director of Finance Director	1
General Director of Grupo Servicon SA de CV	1
General Director of Human Resources	1
General Director of Industrial Products Division	1
General Director of Legal Affairs	1
General Director of Textile Products	1



General Legal Counsel, Non-Member Secretary of the Board	1
GENERAL MANAGER	5,242
GENERAL MANAGER ADMINISTRATION	7
GENERAL MANAGER FINANCE	8
GENERAL MANAGER FINANCE & ADMINISTRATION	3
GENERAL MANAGER MARKETING	5
General Manager of Photosystems	1
GENERAL MANAGER OPERATIONS	6
GENERAL MANAGER PURCHASING	4
GENERAL MANAGER SALES	13
GENERAL SECRETARY	58
Global Reporting Initiative (GRI) for Latin America Independent Director	1
GOVERNOR	1
GROUP DIRECTOR	2
HEADMASTER	3
HONORARY PRESIDENT	9
IMPORT DIRECTOR	7
IMPORT MANAGER	63
IMPORT/EXPORT MANAGER	28
Independent Director	1
LABORATORY DIRECTOR	6
LABORATORY MANAGER	11
Legal Adviser Secretary	1
LEGAL ASSISTANT	6
Legal Counsel	1
LEGAL DIRECTOR	236
LEGAL MANAGER	142
LEGAL REPRESENTATIVE	1,868
LOGISTICS DIRECTOR	48
LOGISTICS MANAGER	191
MAINTENANCE MANAGER	10
MAINTENANCE SUPERINTENDENT	2
MANAGER	1,247
MANAGER ACCOUNTING	885
MANAGER ADMINISTRATION	7,533
MANAGER ADMINISTRATION & FINANCE	622
MANAGER ADMINISTRATION & OPERATIONS	6
MANAGER ADMINISTRATION & PERSONNEL	7
MANAGER AUDITING	79
MANAGER DIRECTOR	2
MANAGER HUMAN RESOURCES	1,058
MANAGER INDUSTRIAL RELATIONS	81
MANAGER MARKETING	960



MANAGER PLANNING	140
MANAGER PROGRAMMING	4
MANAGING DIRECTOR	96
Managing Director - Development Director	1
Managing Director of the Latin American Unit Director	1
MANAGINGDIRECTOR	1
MARKETING DIRECTOR	1,409
MARKETING MANAGERMANAGER ADMINISTRATION	3
MARKETING MANAGERMANAGER OPERATIONS	2
MARKETING MANAGERMANAGER PURCHASING	1
Media Dir	1
Media Press Director	1
MEDICAL CO-ORDINATOR	4
MEDICAL DIRECTOR	25
Medical Director Director	1
MEDICAL MANAGER	1
Mgr	5
Mgr-Acctg	2
Mgr-Compliance	1
Mgr-Connectivity	1
Mgr-Export	1
Mgr-Fin	1
Mgr-HR	1
Mgr-Innovations	1
Mgr-Internal Audit	1
Mgr-IR	1
Mgr-Matls	1
Mgr-Mfg	1
Mgr-MTI Product	1
Mgr-Natl Accounts	1
Mgr-Pur	1
Mgr-Quality	1
Mgr-Sls	4
Mng Dir	16
Mng Dir-Ops	1
NATIONAL DIRECTOR	2
NATIONAL MANAGER	1
Non- Member Assistant Secretary of the Board	1
Non-Member Assistant Secretary of the Board	1
Non-Member Secretary of the Board	3
Non-Member Secretary of the Board Director of Legal Affairs	1
OFFICE ADMINISTRATOR & ACCOUNTANT	3
Office Mgr	6



OFFICER	6
OPERATION MANAGER	1,531
OPERATIONAL VICE PRESIDENT	32
OPERATIONS MANAGER	3
Owner	1
PARTNER	760
PARTNER & AUTHORISED SIGNING OFFICER	2
PARTNER & CONTROLLER	1
PARTNER & DIRECTOR	8
PARTNER & GENERAL MANAGER	7
PARTNER & MANAGER	3
PARTNER & MANAGER OF PRODUCTION	1
PARTNER AND GENERAL MANAGER	6
PARTNERMANAGER SALES	4
PERSONNEL DIRECTOR	328
PERSONNEL MANAGERMANAGER OPERATIONS	1
PLANNING DIRECTOR	97
PLANT MANAGER	726
Plant Mgr	3
Pres	10
Pres & Gen Mgr	1
Pres-Alestra	1
Pres-Alpek	1
Pres-Asia Pacific & Latin America	1
PRESIDENT	123
PRESIDENT & BOARD MEMBER	1
President and Chief Executive Officer of Minera Mexico and Executive President of Mexico Proyectos y Desarrollos Director	1
President and Chief Executive Officer of Southern Copper Corporation Exec. Pres Of Asarco Director	1
PRESIDENT AND DIRECTOR	13
PRESIDENT BOARD OF DIRECTORS	1
Pres-Latin America	1
Pres-Nemak	1
Pres-Sigma	1
PRINCIPAL	14
PRODUCTION DIRECTOR	230
PRODUCTION MANAGER	1,375
PROJECT ADMINISTRATOR	44
PROJECT CO-ORDINATOR	55
PROJECT DIRECTOR	161
PROJECT MANAGER	438
Project Mgr	1
PROPRIETOR	20



PUBLIC RELATIONS MANAGER	57
PURCHASING MANAGER	3,213
PURCHASING MANAGERMANAGER ADMINISTRATION	6
PURCHASING MANAGERMANAGER OPERATIONS	3
PURCHASING MANAGERMANAGER PERSONNEL	3
Reg Acct Mgr	1
REGIONAL COMMISSIONER	1
REGIONAL CONTROLLER	4
REGIONAL DIRECTOR	47
Regional Director of Baja California	1
Regional Director of Bajio	1
Regional Director of Chile and Argentina	1
Regional Director of Metropolitan Area of Guadalajara	1
Regional Director of Metropolitan Area of Mexico City	1
Regional Director of North	1
Regional Director of Sonora and Sinaloa	1
Regional Director Plaza - Monterrey	1
REGIONAL MANAGER	49
REGIONAL MANAGER SALES	8
REGIONAL VICE PRESIDENT	5
REPRESENTATIVE	126
SALES & ADMINISTRATION MANAGER	3
SALES & MARKETING MANAGER	14
SALES AND ADMINISTRATION MANAGER	10
SALES AND MARKETING MANAGER	12
SALES DIRECTOR	722
SALES MANAGER	3,564
SALES MANAGERMANAGER FINANCE	1
SALES MANAGERMANAGER FINANCEADMINISTRATION	1
SALES MANAGERMANAGER OPERATIONS	5
SALES MANAGERMANAGER PERSONNEL	1
SALES MANAGERMANAGER PURCHASING	17
SALES MANAGERMANAGER PURCHASINGADMINISTRATION	1
Sec & Sr VP-Legal & Corp Affairs	1
SECOND VICE PRESIDENT	9
SECRETARY	4,027
SECRETARY & CONTROLLER	7
SECRETARY COUNCIL	234
SECRETARY OF STATE	1
Secretary of the Board	3
Secretary of the Board of Directors	1
SECRETARY PROPRIETARY	17
SECRETARY TREASURER	1



Sr Exec Officer 1 Sr VP-Dev 1 Sr VP-Human Capital 1 STORE DIRECTOR 8 STORE MANAGER 64 SUPERINTENDENT 110 SUPERVISOR 219 Supply Chain Director 1 Supvr-Gen Ops 1 Systems MANAGER 394 TECHNICAL DIRECTOR 200 TECHNICAL DIRECTOR 200 TECHNICAL DIRECTOR 30 TECHNICAL VICE PRESIDENT 3 TRAFFIC DIRECTOR 8 TRAFFIC DIRECTOR 8 TRAINING MANAGER 7 TRAINING MANAGER 7 TREASURER & DIr-Comptroller 1 TREASURER & AUTHORIZED SIGNING OFFICER 18 TREASURER & AUTHORIZED SIGNING OFFICER 18 TREASURER & FINANCE OFFICER 21 TREASURER & FINANCE OFFICER 21 TREASURER & GENERAL MANAGER 5 TREASURER & MANAGER 8 TREASURER & MANAGER 8 TREASURER & MANAGER 9	SENIOR VICE PRESIDENT	1
Sr VP-Dev 1 Sr VP-Human Capital 1 STORE DIRECTOR 8 STORE MANAGER 64 SUPERINTENDENT 106 SUPERINTENDENT 115 SUPERINTENDENT 1 SUPERVISOR 219 Supply Chain Director 1 Supvr-Fin 1 Supvr-Gen Ops 1 SYSTEMS MANAGER 394 TECHNICAL DIRECTOR 200 TECHNICAL MANAGER 201 TECHNICAL VICE PRESIDENT 3 TRAFFIC DIRECTOR 8 TRAFFIC MANAGER 124 TRAINING MANAGER 7 TREASURE CHAIN MANAGER 7 TREASURE AND MANAGER 7 TREASURER 3,400 TREASURER & AUTHORIZED SIGNING OFFICER 18 TREASURER & CONTROLLER 2 TREASURER & CONTROLLER 2 TREASURER & FINANCE OFFICER 21 TREASURER & GENERAL MANAGER 51 TREASURER & MANAGER 8 TREASURY MAN		_
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TREASURY MANAGER TREASURY VICE PRESIDENT Value Chain Director Vice Chairman Vice Chairman & Deputy Chief Executive Vice Chairman Independent Director Vice Chairman of the Board Vice Chairman of the Board (2009) Vice Chairman of the Board Chief Operating Officer Vice Chairman of the Board Director of Personal Development Vice Chairman of the Board Director of the Consumer Products and Dairy Division	TREASURER & MANAGER	8
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Value Chain Director1Vice Chairman3Vice Chairman & Deputy Chief Executive1Vice Chairman Independent Director1Vice Chairman of the Board5Vice Chairman of the Board (2009)1Vice Chairman of the Board Chief Operating Officer1Vice Chairman of the Board Director of Personal Development1Vice Chairman of the Board Director of the Consumer Products and Dairy Division1	TREASURY MANAGER	481
Vice Chairman 3 Vice Chairman & Deputy Chief Executive 1 Vice Chairman Independent Director 1 Vice Chairman of the Board 5 Vice Chairman of the Board (2009) 1 Vice Chairman of the Board Chief Operating Officer 1 Vice Chairman of the Board Director of Personal Development 1 Vice Chairman of the Board Director of the Consumer Products and Dairy Division 1	TREASURY VICE PRESIDENT	5
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Vice Chairman of the Board5Vice Chairman of the Board (2009)1Vice Chairman of the Board Chief Operating Officer1Vice Chairman of the Board Director of Personal Development1Vice Chairman of the Board Director of the Consumer Products and Dairy Division1	Vice Chairman & Deputy Chief Executive	1
Vice Chairman of the Board (2009)1Vice Chairman of the Board Chief Operating Officer1Vice Chairman of the Board Director of Personal Development1Vice Chairman of the Board Director of the Consumer Products and Dairy Division1	Vice Chairman Independent Director	1
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Vice Chairman of the Board Director of Personal Development Vice Chairman of the Board Director of the Consumer Products and Dairy Division	Vice Chairman of the Board (2009)	1
Vice Chairman of the Board Director of the Consumer Products and Dairy Division	Vice Chairman of the Board Chief Operating Officer	1
Division	Vice Chairman of the Board Director of Personal Development	1
	Vice Chairman of the Board Director of the Consumer Products and Dairy	1
VICE PRESIDENT 911	VICE PRESIDENT	911



TOTAL	222,175
VP-PLNG & RES-DRAFTFCB MEXICO	1
VP-OPS	1
VP-CORP COMM	1
VP	2
VICE PRESIDENT SALES	13
VICE PRESIDENT PRODUCTION	2
VICE PRESIDENT OF TECHNOLOGY AND SUPPLY	1
VICE PRESIDENT OF MARKETING	1
VICE PRESIDENT OF LEGAL AFFAIRS SECRETARY	1
VICE PRESIDENT OF INTERNATIONAL RELATIONS	1
VICE PRESIDENT OF IMPORTED BRANDS	1
VICE PRESIDENT OF HUMAN RESOURCES	1
VICE PRESIDENT OF FINANCE	1
VICE PRESIDENT OF BRANDS	1
VICE PRESIDENT MARKETING	11
VICE PRESIDENT LEGAL	3
VICE PRESIDENT HUMAN RESOURCES	9
VICE PRESIDENT GENERAL AND INTERNATIONAL BUSINESS DIRECTOR VICE CHAIRMAN OF THE BOARD	1
VICE PRESIDENT COUNCIL	61
VICE PRESIDENT AND DIRECTOR	56
VICE PRESIDENT ADMINISTRATION & FINANCE	25
VICE PRESIDENT & TREASURER	10
VICE PRESIDENT & SALES MANAGER	2
VICE PRESIDENT & OPERATIONS OFFICER	7
VICE PRESIDENT & MARKETING MANAGER	1
VICE PRESIDENT & GENERAL MANAGER	15
VICE PRESIDENT & FINANCE OFFICER	10
VICE PRESIDENT & CONTROLLER	1
VICE PRESIDENT & BOARD MEMBER	2
VICE PRESIDENT & AUTH SIGNING OFFICER	3



Selections available

- Company Name
- First name
- Last name
- Title
- Function
- Specialty
- Street Address
- City
- State/Province
- Postal Code

- Country
- Telephone Number 1
- Telephone Number 2
- No. of Employees
- Employees range
- Primary SIC Code
- Sales/Revenue
- Sales range
- Headquarters
- Company Type

Commercial conditions

	List rental one use		List rental multiple use		List purchase	
Commercial conditions	Doctol	Postal +	Postal	Postal +	Postal	Postal +
	Postal T	Telephone		Telephone		Telephone
Base price	\$120/M	\$180/M	\$150/M	\$220/M	\$200/M	\$300/M

Special price for volume:

Number of records	% of discount
50,001 to 100,000	20%
100,001 to 250,000	30%
250,001 to 500,000	45%
500,001 to 1,000,000	55%
More than 1,000,000	65%

• All prices include 15% of commission for certified list broker.

Useful info

- This file is updated on a monthly basis
- This file has been seeded
- Two mailing pieces to be supplied for our approval.